

BUYERS GIUDE FOR NEW SUPER PETREL LS

What Is the Process and How Does it Work?

Like purchasing a special-order automobile, a special-order boat or even building a new home, there is a process involved. In the case of purchasing a new Super Petrel LS, there is a process and here is how it works. Once the decision has been made to purchase, (thank you very much) a Sales/Purchase Agreement is then signed, and a \$5,000 “deposit” is made to Super Petrel USA. The thirty-day calendar then begins until the full “down payment” or additional \$110,000 is due. The remaining balance for the purchase is then due at the delivery of the aircraft in Ormond Beach, FL. If the aircraft is to be financed, the same \$5,000 is due at the signing of a Sales/Purchase Agreement. The thirty-day calendar then begins until the full “down payment” or additional \$70,000 is due. The remaining balance for the purchase is then due at the delivery of the aircraft in Ormond Beach, FL.

From the date the “full down payment” is received, the 180-day calendar begins for Scoda Aeronautica and Super Petrel USA. The actual build time for the aircraft is about 120 days barring unforeseen delays, the enroute time is another 30 days and the re-assembly, Airworthiness Inspection and flight testing is about 21 more days. To see just what this looks like, please see the “Super Petrel Delivery” video on You Tube <https://youtu.be/m0xPtzJGq-4> .

Here at Super Petrel USA, we continue to order aircraft from Scoda Aeronautica in advance (two at a time) however, they are almost always sold prior to arriving in the USA. That said, we are seldom able to maintain available aircraft here in inventory.

Once the “down payment” has been made, it is time to choose interior and exterior colors and select an “N” number for the aircraft. There are no other options for the aircraft other than engine choice, everything is standard equipment. Here is the other really nice thing about the purchase, there are no hidden cost. The price you pay on the sales agreement is the total delivered price. Compare that to buying a car or a house.

Now for sales tax. If it is destined to be a Florida aircraft, then Super Petrel USA is required by the Florida Department of Revenue to collect the sales tax at the time of delivery based on the county where the aircraft will be registered. If the aircraft will be registered in a state other than Florida, the tax payment is incumbent on the new owner to pay.

We often get the question of acquiring finance for the aircraft. We have had several aircraft financed in the recent past and all have gone through AOPA Aircraft Financing. <https://finance.aopa.org> Acquiring insurance has been successful using Lima Bravo Aviation Insurance. <https://limabravoaviation.com> We also endorse the use of the Super Petrel Flight Instructor Association (SPFIA) for the contracted flight transition training. We recommend these companies or associations base on our customers successful experience with each. Super Petrel USA is not affiliated with these groups however, our desire is to provide the most professional and enjoyable purchase experience possible. Email or call us for further information to include scheduling a Demo Flight in a new Super Petrel LS here at Ormond Beach Florida. sales@superpetrelusa.com (855) 557.7872.

